



STEVE LISHANSKY

Steve Lishansky is the founder and President of Optimize International, the successor company to Success Dynamics that he founded as one of the first executive coaching firms in the United States. He is recognized as a leader in the fields of building high value relationship skills, executive coaching and development, and improving organizational alignment and performance. Steve is also the founder and Executive Director of the Executive Coaching Institute (ECI), the oldest coach training organization dedicated to elevating results by educating top-level executives and coaches in the principle-based, highly effective work he pioneered.

Since starting his consulting, coaching and facilitation company in 1992, after a distinguished 20-year career founding and running companies, Steve has worked with senior leaders and their organizations producing results through: executive coaching; consulting; delivering customized educational programs and keynotes; facilitating executive meetings; retreats and strategic planning sessions. His specialties include working with senior executives, top leaders, and designated future leaders in:

- Building high value relationships – utilizing effective inter-personal communications and influence skills for increase in the clarity, value, impact and results with clients, stakeholders and employees, leading to high level alignment, high value relationships, and consistency in bringing out the best in their people
- Mastering the dynamics of effective leadership; producing high impact, sustainable results with their people and organizations through authenticity that informs effective presence, communications, and alignment around their vision, mission, goals and strategies

A brief listing of the types of services Steve offers, and clients he has worked with include:

- Executive coaching with senior leaders at MetLife, Freddie Mac, New England Financial, State Street Corporation, State Farm Insurance, Glaxo Smith Kline, Johnson and Johnson, Novartis, Eastern Bank, Cisco, Canadian Tire, Ketchum, Camp Dresser & McKee, Arby's (the corporate franchiser), AMC Networks (division of Cablevision)
- Designing and running educational programs on leadership for top executives at PricewaterhouseCoopers, Novartis, Johnson and Johnson, The US Department of labor, OSHA, Fleet/Bank Boston, SunAmerica Securities, MetLife, Keane Consulting, CDM, Accenture, Novartis, Johnson and Johnson, PSCS' IT Group,

NASA, Canadian Tire Corporation, The Coast Guard Foundation, and The Federal Aviation Administration

- Speaking to numerous executive groups on leadership, organizational effectiveness, building high value relationships, executive coaching and development, and building sustainable corporate cultures that thrive on innovation and change

Steve is one of the first Master Certified Coaches with the International Coach Federation (ICF), and the past President of their largest chapter, ICF-New England. He is also the past President of the New England chapter of the National Speakers Association, and the designer of the personal transformational program Vision to Reality, as well as the interpersonal mastery program Building High Value Relationships TM.